

**NEWS RELEASE  
FOR IMMEDIATE RELEASE**

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**Contact: Jon Allred (801) 538-8615  
Energy Hotline 1-800-662-3633**

## **Write a Winning Grant Proposal**

Grantsmanship can be a powerful tool for people who need money to start a business, conduct research or bring new products to market. A full two-day, intensive workshop on how to write winning grant proposals is scheduled for **May 10 – 11 at the University of Utah Intermountain Network and Scientific Computation Center, 155 South 1452 East, Room 110, Salt Lake City**. This workshop has been conducted at many national and regional conferences, and through a number of university programs.

Sponsored by the U of U Engineering Experiment Station, the workshop features Bob Bradley, an experienced grant writer who has won more than five million dollars in grant funds in the last five years. Mr. Bradley is a results-oriented administrator from Louisiana State University. He will conduct the workshop over the Internet in two modes: real player/media player/chat room, and two-way live interaction through Access Grid.

Workshop topics will provide hands-on practice in team production of effective cover letters and abstracts, how to set goals, define needs, prepare budgets, and effectively use computers and the Internet. Special attention will be given to topics on which workshop participants need more help.

Registration is \$25 for the “Writing Winning Proposals” workshop. For program information or to register contact Terry Chatwin, University of Utah Engineering Experiment Station director, or Eric Vokt, UEES Industries Program Coordinator, 1495 East 100 South, Room 138, Salt Lake City, UT 84112, 581-6348, or fax at 581-5440. Program information can also be found at [www.utah.edu/uees/winning\\_proposals.html](http://www.utah.edu/uees/winning_proposals.html).

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